



How to spot an SIOR.

He or she is a broker (60% industrial; 40% office) who:

- Has a minimum of **5 years in the business** and is still probably the first one in and the last one out of the office.
- Typically is one of the very **top producers** in the office.
- Does a number of **multi-office deals** every year, using the network of **3,100** professionals covering **630** markets in **34** countries.
- Is a skilled individual, thoroughly **industry-educated, ethically driven** and **respected** by clients and co-workers.
- Leased or sold **3.3 billion square feet** through **83,500 transactions** last year.

SIOR. Those reaching the pinnacle of their profession.



Expect more.

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